

TomGandhi Consulting Limited

www.tgcworld.com



WHO WE ARE

TGC is a global IT services and solutions company provides solutions in the areas of:

Big Data and Analytics

Unified Communications and Collaboration

Scalable Cloud applications

Internet of Things

Custom solutions with Cisco, Google, Hortonworks and IBM technologies

Infrastructure

SAP

WHY US

We have prominent experience in:

- Delivering small, medium and large scale projects
- Applying Agile, TDD, Continuous Integration and Delivery
- Building highly scalable systems
- Integrating cross-vendor solutions

TGC teams are building reliable partnerships with our customers. We deliver quality and value, enabling our partners to focus on their core business

TGC is a company part of a bigger group with access to the expertise available in other parts of the organization covering broad set of technologies



WHAT WE DO

Our team covers all functional roles in the lifecycle of a product:

- Product Management (PM)
- Program Management (PMO)
- Enterprise Architecture
- Software Development
- Quality Assurance (QA)
- Escalation and Support

HOW WE EXCEL

We provide expertise in:

Hadoop

IBM Watson

Hortonworks Data Platform (HDP)

Web RTC

Cisco Collaboration products (CUCM, CUPS, WebEx, Jabber, TP, etc.)

IBM Collaboration products (Notes, Domino, Connections, etc.)

SAP

WHAT WE KNOW

Big Data and Analytics

Internet of Things

Java & Opensource

Web & Mobile

I18n & L10n

Security

Cloud

Unified Communications and
Collaboration

Email processing & Mass
mailing

Calendaring & Task
Management

Identity management,
Authentication & SSO

SAP

DOMAIN EXPERTISE

IoT EXPERIENCE

Delivering IoT solution requires understanding multiple technology areas. It takes combining systems, applications, sensors and processes together for building a valuable solution. We offer prominent experience in:

- Understanding pain points and consulting on use cases and solutions
- Automating business processes
- Applying Big Data and Analytics
- Designing and building scalable complex systems
- Designing and building scalable Network and Infrastructure
- Designing and building secure solutions

PREPARING FOR BIG DATA

The data generated by systems, devices and sensors grows every day posing challenges on storing and processing it.

We provide expertise allowing our customers to get prepared for these challenges and take advantage of the opportunities enabled by the various data available:

- Consulting on business opportunities of using available data

- Consulting on aspects of data storage

- Scaling infrastructure for Big Data

- Implementing a Big Data platform

- Maintaining Big Data platforms

- Storing and processing Big Data

USING BIG DATA

Collecting big amounts of data is just the first step. The more important question is how to take advantage of the collected data?

We provide expertise allowing our customers to enhance their business offerings and create new revenue streams or optimize their internal processes:

- Consulting on business opportunities of using available data

- Consulting on implementing Big Data into business processes

- Understanding and analyzing problems and designing solutions

- Designing analytics and recommendation engines

- Implementing analytics solutions

COLLABORATION CAPABILITIES

The modern workers are demanding more than ever ability to have flexible work environment. More and more people use the home office concept. Teams become more distributed even across different geographies. Collaboration technologies are the enabler of distributed teams to be productive.

Consulting on building collaboration experiences

Designing flexible collaboration systems based on industry standards

Designing and implementing plug-in-less real time collaboration solutions based on Web RTC

Contextual integration of collaboration capabilities in productivity systems, intranet and extranet portals

Building external collaboration solutions for collaboration with vendors and customers

Implementing solutions with Cisco collaboration products (CUCM, CUPS, WebEx, Jabber, TP, etc.)

Implementing solutions with IBM Collaboration products (Notes, Domino, Connections, etc.)

TECHNOLOGY EXPERTISE

SOFTWARE DEVELOPMENT

Backend



Web and Mobile



NETWORK AND INFRASTRUCTURE

vSphere



vCenter



HDP



Cisco Unified
Computing

Load Balancing

Networking

Security

EMC

VNX SERIES

UNISPHERE

VMAX

INTEGRATIONS

Cisco CUCM, CUPS, Unity

Cisco Jabber Guest

Cisco WebEx

Hortonworks Data Platform

IBM Sametime, Domino, Connections

MS Exchange, SharePoint

LDAP & MS Active Directory

Google Apps

WHAT WE OFFER

SERVICES

CONSULTANCY AND STAFF AUGMENTATION

The most important thing when building a solution is to solve a problem and add value.

We are focused on delivering professional services providing deep and broad expertise in various technologies. Our model provides our customers with the capability to hire for a certain period of time highly skilled professionals to help them identify, design and implement the right solutions. It provides the needed flexibility for customers to scale their team based on their needs.

Service Scope:

- ✓ Business case analysis and use cases identification
- ✓ System requirements analysis and design
- ✓ Business processes design and optimization
- ✓ Complete solution design
- ✓ Software architecture design
- ✓ Network and infrastructure solution design and update
- ✓ Enterprise and Open-source technologies based software development
- ✓ Quality assurance
- ✓ Training
- ✓ Maintenance and Support

Key Advantages

- ✓ Wide range of senior consultants experienced in different technologies
- ✓ Highly qualified experts applying external view to the challenges
- ✓ Seasoned consultants with experience in multiple verticals
- ✓ Highly qualified engineers and subject matter experts in new IT technologies and platforms
- ✓ Best practices for software development & maintenance
- ✓ On/Off-site support
- ✓ Fast ramp-up times
- ✓ Decreased product development costs
- ✓ Faster product development and time to market

PROJECT DELIVERY

Experienced in delivery team allows for achieving results faster, more cost-effectively and with quality. Having access to experts covering wide range of technologies enables flexibility staffing the teams and reducing ramp up times.

Close collaboration with our customers allows us to meet their specific needs, and bring added value through the transformation of business requirements into tailor-made solutions.

Service Scope:

- ✓ Multi-vendor solutions integration
- ✓ Business processes automation
- ✓ Applying Big Data and Analytics
- ✓ Design and delivery of scalable complex systems
- ✓ Design and delivery of scalable Network and Infrastructure
- ✓ Design and delivery of secure solutions
- ✓ Proof of concept delivery
- ✓ Enterprise and Open-source technologies based software development
- ✓ Quality assurance
- ✓ Training
- ✓ Maintenance and Support

Key Advantages

- ✓ Experienced product managers and requirements analysts
- ✓ Wide range of highly qualified engineers and subject matter experts in modern IT technologies and platforms
- ✓ Years of experience applying the agile methodology for software project management & development, allowing maximum control and flexibility over projects
- ✓ Years of experience in complete SDLC management
- ✓ Project staffing flexibility
- ✓ On/Off-site support
- ✓ Fast ramp-up times of technical staff

SERVICES AND SUPPORT

The life of a solution does not end with the project delivery. Proper support and maintenance are essential for the end user satisfaction. Software updates can be essential in keeping a solution live and valuable.

Along side delivering quality solutions we are committed to providing reliable technical support and maintenance services. We provide all levels of support allowing for keeping mission critical systems operational 24/7.

Service Scope

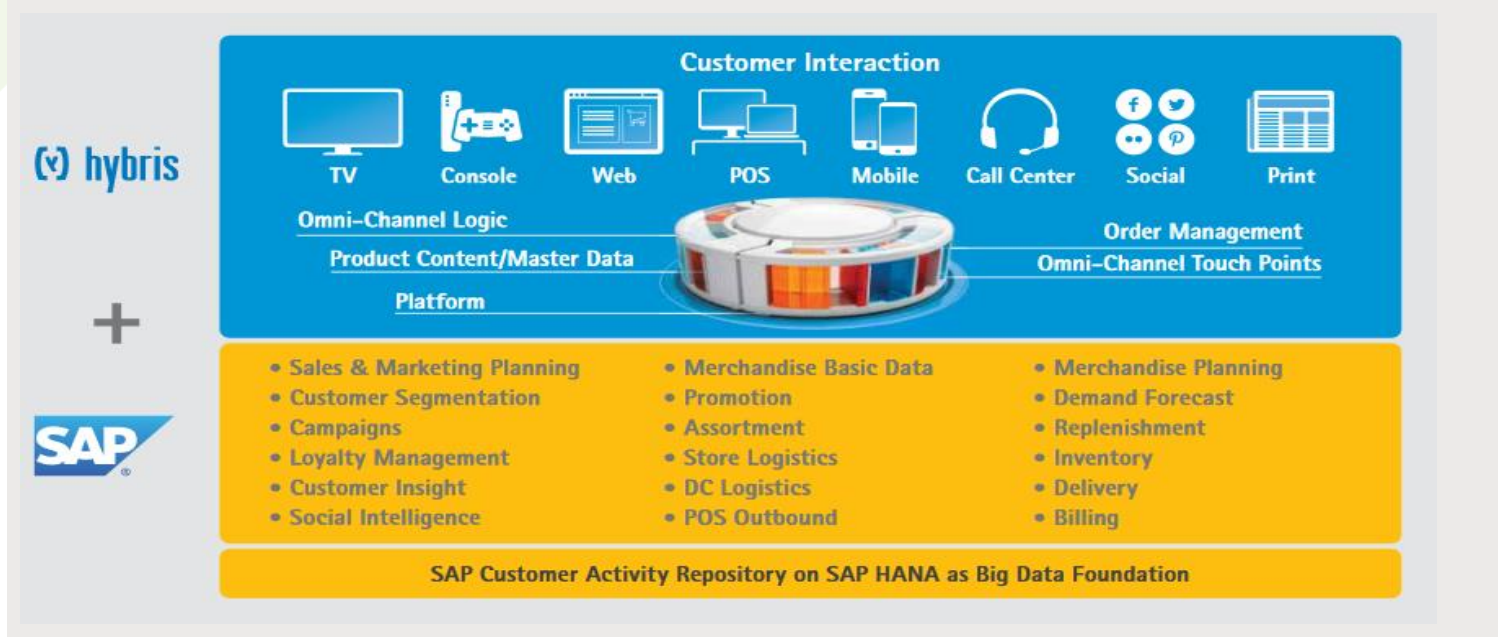
- ✓ 24/7 Operations center
- ✓ SLA based engagement
- ✓ Regular Service Level Reporting
- ✓ Shared services and dedicated support operational models
- ✓ Clear support processes and documentation
- ✓ Implemented Knowledge Management System
- ✓ Certified support team
- ✓ Expertise in software engineering services
- ✓ Expertise in Networking, Storage, Backup, Virtualization, OS, DB, Applications & Messaging & Collaboration support

Key Advantages

- ✓ Highly qualified technical staff
- ✓ Access to a wide range of senior consultants in different technologies
- ✓ Experience with major technology providers

SAP Hybris

hybris helps over 500 customers worldwide sell more goods, services and digital content through every touchpoint, channel and device. hybris delivers OmniCommerce™: enterprise software and on-demand solutions for unified commerce processes and commerce-focused master data management that give a business a single view of its customers, products and orders, and its customers a single view of the business. hybris plus SAP provide a truly end-to-end omni-channel platform, integrating back-end systems and user interfaces to provide a single, common source of data from which to make consistent, quick updates of information across channels—from the presentation of products, to pricing, promotions and transaction processes.



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SAP Hybris Frontend

Front-end capabilities

Customer-facing capabilities make the difference between a good and a great customer experience. These include merchandising, marketing and sales capabilities such as hybris's Advanced Personalization which enables organizations to segment customers, then create rules and define actions for individual segments to deliver targeted content.

In addition, hybris offers unparalleled content and catalog management and Item/SKU management capabilities to ensure uniform, quick updates to item descriptions across channels.

- ✓ Resources Available for SAP Hybris Frontend
- ✓ Time And Material
- ✓ Milestone
- ✓ Long Term with Cost Plus Model

SAP Hybris Backend

Back-end capabilities:

Once orders are placed, companies need reliable order and fulfilment management to ensure that the right product is shipped to the right location at the right time. For both B2C and B2B industries,

hybris omni-channel order orchestration capabilities allow customers to track their order history, schedule and return orders, split orders for partial delivery, ship to different addresses and route to a street branch for click and collect.

- ✓ Resources Available for SAP Hybris Backend
- ✓ Time And Material
- ✓ Milestone
- ✓ Long Term with Cost Plus Model

SOLUTIONS

PRODUCT DEVELOPMENT

Understanding the entire lifecycle of a product and ability to translate a vision into working software is essential for successfully delivering a product to the market.

Our Product Development Center (PDC) is focused on identifying and delivering products that solve problems for a wide variety of customers, delivering high quality solutions to the market and sustaining multiple product generations.

Service Scope

- ✓ Vision to roadmap translation
 - ✓ Quality products delivery
 - ✓ Go-to-market strategy and planning
 - ✓ Multi-version delivery planning and management
 - ✓ Maintenance and Support
 - ✓ Design and delivery of configuration management and continuous
- integration and delivery processes and tools
- Product end of life planning, management and support

Key Advantages:

- ✓ Highly qualified product management team
- ✓ Highly qualified development team
- ✓ Highly qualified support team
- ✓ Subject matter experts in new IT technologies and platforms
- ✓ Productive and effective communications
- ✓ Best practices for software development & maintenance
- ✓ Applying agile methodology for software product management & development

ENTERPRISE SYSTEMS INTEGRATION

Enterprise environment consists of multiple systems. Ability to provide integrated experience across the different systems is key for achieving increased productivity and delightful end user experience.

We have prominent experience in bridging various systems together and building solutions that bring the value of SSO and integrated experience to the end users reducing frustration and boosting productivity.

Service Scope

- ✓ Design and implementation of cross-vendor, multi-system solutions
- ✓ Custom solution development on top of multiple platforms
- ✓ Design and delivery of SSO solutions across multiple systems
- ✓ Migration between different systems and vendors
- ✓ Design and implementation of scalable and secure solutions
- ✓ Design and implementation of High Availability and Disaster Recovery procedures

Key Advantages

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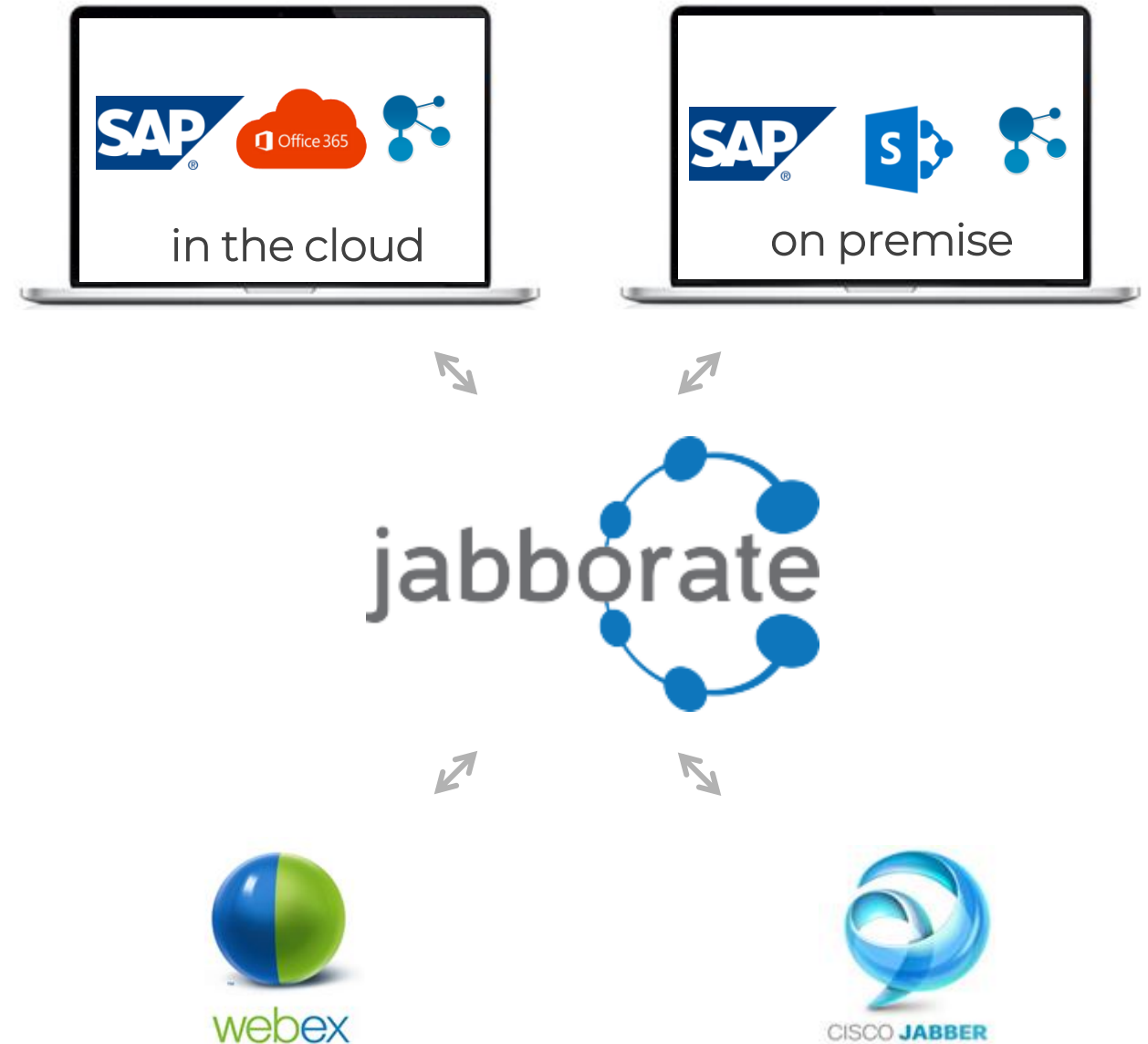
CASE STUDIES

Jabborate

Implemented as a Group product, **Jabborate** integrates the real-time communication capabilities of **Cisco Jabber** within the enterprise's productivity systems. It adds instant messaging, presence, audio, video, conference calls, voice mail, and virtual meetings.

Jabborate works across vendors and platforms, on-premise and in the cloud. Currently supported platforms:

- **Microsoft:** SharePoint Server, Office 365, SharePoint Online
- **IBM:** Connections on premise, Notes/Domino, SmartCloud
- **SAP:** Enterprise Portal, SAP Jam (Social Cloud)



TGC

*TOMGANDHI
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THANK YOU!

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